DEPARTMENT OF TRANSPORTATION

2200 DIVISION OF MOTOR VEHICLES Vehicle Services

2266 Vehicle Document Fees

1.0 Authority

Pursuant to Title 30, Chapter 30, Section 3003, and Title 21, Chapter 21, Section 2102, the following regulation is promulgated.

27 DE Reg. 267 (10/01/23)

2.0 Exceptions

In addition to the waivers of the vehicle document fee as specified in Section 3002(a), Chapter 30, Title 30, and Title 21, Chapter 21, Section 2102, the document fee shall not be imposed on the sale, transfer or registration of motor vehicles or trailers in the following circumstances.

- 2.1 Transfer of a motor vehicle, vehicle, or trailer by way of a gift from an immediate family member including spouse, parent, child, sibling, and grandparent, to include step and in-laws. This exemption only applies to the transfer of Delaware title.
- 2.2 Transfer between joint owners, provided that for the preceding 30 days the vehicle was previously titled in the name of the joint owners and transferred without monetary consideration to 1 or more of the joint owners.
- 2.3 Transfer resulting from inheritance from or bequest of a descendant. However, purchases from an estate are subject to the vehicle document fee.
- 2.4 Change of name only because of marriage, adoption, or other court order.
- 2.5 Transfer of a motor vehicle, vehicle, or trailer from a lessor to a lessee pursuant to a lease-purchase agreement, provided that the lessee has been in continuous possession of the vehicle for at least 1 year. Lessee must provide a letter from the lessor stating lessee paid the original document fee.
- 2.6 Lien change but only when such a change of a lien on a motor vehicle, vehicle, or trailer when the registered owner has not changed.
- 2.7 If such vehicle was previously registered in Delaware by the same owner who already paid a vehicle document fee, was then registered in another state, and is being re-registered in Delaware by the same owner.
- 2.8 Transfer of a motor vehicle, vehicle or trailer if such transfer is accompanied by an agreement of substitution which is equal in value to the net purchase price of the original motor vehicle, vehicle or trailer.
- 2.9 Registration of a motor vehicle by a member of the military (active, reserve or national guard) and their dependent family members who are stationed, on either a temporary or permanent basis, within the State, whose vehicles are registered in their state of residence or at their previous duty assignment (to include an overseas assignment). Military member or their dependent family member must provide documentation acceptable to the Division of Motor Vehicles indicating a temporary or permanent change of duty station within 90 days of relocating to the State or within 90 days of vehicle purchase.

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3.0 Determination of Document Fees

When a gross purchase price discrepancy exists between the title application and the lien contract vehicle purchase price (Block #1 of the lien contract), the highest price will be used in determining document fees. Trade-in allowance will be deducted from the gross purchase price.

27 DE Reg. 267 (10/01/23)

4.0 Trade-in Allowance

Trade-in allowance for document fee computations will only be allowed for vehicles currently titled in Delaware. The following 2 exceptions are authorized provided positive proof (receipts, old title, etc.) are provided by vehicle owners or can be established by DMV records:

- 4.1.1 Vehicle was previously registered in Delaware by the same owner who already paid a vehicle document fee, was then registered in another state, and vehicle is being used as a trade-in for a vehicle to be registered and titled in Delaware.
- 4.1.2 Vehicles bought by the owner and registered outside the state and then used for a trade-in for a vehicle to be registered and titled in this state; provided, such owner had paid to such other state a sales tax, transfer tax, or some similar levy on the purchase of such motor vehicle within 90 days prior to registration and titling in this state.
- 4.2 Trade-in allowance credit is not applicable if no documentation fee was paid at the time of registration.
- 4.3 Trade-in allowance credit against document fees may not exceed the actual document fees paid on the trade-in vehicle at the time the trade-in vehicle was registered.

27 DE Reg. 267 (10/01/23)

5.0 Licensed Dealer

A certificate of title issued in the name of a licensed dealer, which has a lien or encumbrance entered against such title, shall not be considered for the sole purpose of resale and shall not be exempt from the vehicle document fee unless the vehicle is part of a manufacturer's warranty program such as a loaner vehicle and the manufacturer is the lien holder.

19 DE Reg. 1030 (05/01/16)

6.0 Transfer of Motor Vehicle

If a transfer of a motor vehicle, vehicle or trailer is accompanied by a transfer of equity document, the document fee imposed shall be assessed on the amount of such equity.

7.0 Gift of Motor Vehicle

If the motor vehicle, vehicle, trailer or motorcycle is a gift and does not qualify for exemption pursuant to subsection 2.1 of this regulation, the vehicle document fee shall be assessed based upon the current average trade-in value indicated in the most recent N.A.D.A. Guide. However, the owner may obtain an appraisal from a Delaware licensed vehicle dealer and such appraisal may also be considered in determining vehicle document fee.

8.0 Amount of Purchase Price

If the amount of purchase price indicated on a non-dealer bill of sale is less than the average trade-in value as listed in the most recent N.A.D.A. Guide, the document fee is to be assessed on the current average trade-in value as listed in the N.A.D.A. Guide. However, the owner may obtain an appraisal from a Delaware licensed vehicle dealer and such appraisal may also be considered in determining vehicle document fee.

27 DE Reg. 204 (10/01/23) 27 DE Reg. 267 (10/01/23)

9.0 Computation of Document Fee

- 9.1 The document fee for a current model year used vehicle for which no dealer's invoice is available or that has no wholesale price listed in the N.A.D.A. Guide will be computed by using one of the following procedures:
 - 9.1.1 Use the current year manufacturer's suggested retail price, if one exists, or the M.S. R. P. from the prior year's model. Depreciate that price using the following formula.

Vehicle Price	Amount Depreciation
\$0 - \$10,000	10%
\$10,001 - \$20,000	15%
\$20,001 - +	20%
Example:	1989 Oldsmobile 88, Royale, 4D Sedan
1988 M.S.R.P.	\$14,498
	x .15% Depreciation
	\$2,174 Depreciation
	Document fee will be based on \$14,498 - \$2,174 = \$12,324

- 9.1.2 If the buyer has a bill of sale from a licensed dealer, use that price.
- 9.1.3 The owner may obtain an appraisal from a Delaware licensed dealer and such appraisal may also be considered in determining vehicle document fee.

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10.0 Wrecked or Damaged Vehicles

Applicants claiming to have purchased wrecked or dismantled vehicles and restored or rebuilt such vehicles must present such vehicles to the Auto Theft Unit for verification of vehicle identification numbers, along with sales slips, etc. Vehicle document fees are to be assessed based upon the average trade-in value as listed in the most recent N.A.D.A. Guide or based upon an appraisal obtained from a licensed vehicle dealer.

27 DE Reg. 267 (10/01/23)

11.0 Transfer

The word "transfer" as utilized in Section 3002, Title 30, shall include the following:

11.1 Change of business entity status

Examples: Haven Trucks to Fast Express

John Doe Trucks, Inc. **to** John Doe, Inc. Joe Smith Buses **to** Smith Buses, Inc.

Joe Smith to Smith Buses

11.2 Change of ownership between private individuals

Examples: Joe Smith to Tom Jones

Joe Smith to Harry Smith & or Tom Smith

Helen Jones to Ralph Jones

11.3 The above-listed types of transfers must be accompanied by a Bill of Sale pursuant to Section 3002(b) or an affidavit. If neither a Bill of Sale nor an affidavit is available, the document fee shall be based on the current N.A.D.A. average trade-in value. If the Bill of Sale or affidavit indicates no money was exchanged for the transfer of ownership and the same person signed the title for both buyer and seller, then no document fee shall be assessed.

27 DE Reg. 267 (10/01/23)

12.0 Use of NADA Appraisal Guide

- 12.1 The N.A.D.A. Appraisal Guide for older models is only to be used in the following instances:
 - 12.1.1 If a vehicle, which has been titled in another state, is being titled in Delaware and there has been no sales tax or similar titling tax paid on the vehicle in the other state within the last 90 days, use the current N.A.D.A Official Used Car Guide OR the N.A.D.A. Appraisal Guide for OLDER Vehicles (whichever guide the vehicle is listed in) to determine the current average trade-in value and assess the vehicle document fee.
 - 12.1.2 If a Delaware title is being presented for transfer and the applicant has no Bill of Sale or the reverse side of the Delaware title does not indicate the purchase price, the document fee is to be based on the current average trade-in value as listed in the current N.A.D.A Guide.
- However, the owner may elect to obtain an appraisal from a licensed Delaware dealer, and such appraisal may also be considered in determining the vehicle document fee.

27 DE Reg. 267 (10/01/23)

13.0 Prorated Document Fee

If an individual received a part-interest in a vehicle whether by gift or purchase, the amount of the document fee shall be prorated in accordance with the number of persons named as owners on the new certificate of title.

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