# **DEPARTMENT OF EDUCATION**

PROFESSIONAL STANDARDS BOARD

Statutory Authority: 14 Delaware Code, Section 1205(b) (14 **Del.C.** §1205(b)) 14 **DE Admin. Code** 1555

# **FINAL**

# **Regulatory Implementing Order**

# 1555 Marketing Education Teacher

# I. Summary of the Evidence and Information Submitted

The Professional Standards Board, acting in cooperation and collaboration with the Department of Education, seeks the consent of the State Board of Education to amend regulation 14 **DE Admin. Code** 1555 Marketing Education Teacher. The regulation concerns the requirements for certification of educational personnel, pursuant to 14 **Del.C.** §1220(a). This Career and Technical Education regulation is being amended to reflect the currently accepted certification regulation language and abbreviated format. This regulation sets forth the requirements for a Marketing Education Teacher.

Notice of the proposed amendment of the regulation was published in the News Journal on April 2, 2008 and the Delaware State News on April 3, 2008 in the form hereto attached as Exhibit "A". The notice invited written comments. No comments were received.

# **II. Findings of Facts**

The Professional Standards Board and the State Board of Education find that it is appropriate to amend this regulation to comply with changes in statute.

# III. Decision to Amend the Regulation

For the foregoing reasons, the Professional Standards Board and the State Board of Education conclude that it is appropriate to amend the regulation. Therefore, pursuant to 14 **Del.C.** §1205(b), the regulation attached hereto as Exhibit "B" is hereby amended. Pursuant to the provision of 14 **Del.C.** §122(e), the regulation hereby amended shall be in effect for a period of five years from the effective date of this order as set forth in Section V. below.

### IV. Text and Citation

The text of the regulation amended shall be in the form attached hereto as Exhibit "B", and said regulation shall be cited as 14 **DE Admin. Code** 1555 of the Administrative Code of Regulations of the Department of Education.

### V. Effective Date of Order

The effective date of this Order shall be ten (10) days from the date this Order is published in the *Delaware Register of Regulations*.

APPROVED BY THE PROFESSIONAL STANDARDS BOARD ON THE 1ST DAY OF MAY, 2008

Kathleen Thomas. Chair Cathy Cathcart Joanne Christian Marilyn Dollard Sandra Falatek Karen Gordon Leslie Holden Barbara Grogg Lori Hudson Dorothy McQuaid Mary Mirabeau Wendy Murray Gretchen Pikus

Karen Schilling-Ross

Michael Thomas Carol Vukelich

# FOR IMPLEMENTATION BY THE DEPARTMENT OF EDUCATION:

Valerie A. Woodruff, Secretary of Education

IT IS SO ORDERED THIS 15TH DAY OF MAY, 2008.

### STATE BOARD OF EDUCATION

Jean W. Allen, President Richard M. Farmer, Jr., Vice President Jorge L. Melendez Mary B. Graham, Esquire Barbara Rutt Dennis J. Savage

Dr. Terry M. Whittaker

# 1555 Marketing Education Teacher

#### 1.0 Content

1.1 This regulation shall apply to the requirements for a Standard Certificate, pursuant to 14 Del.C. §1220(a), for Marketing Education Teacher.

#### 2.0 **Definitions**

- 2.1 The following words and terms, when used in this regulation, shall have the following meaning unless the context clearly indicates otherwise:
  - "Department" means the Delaware Department of Education
- "License" means a credential which authorizes the holder to engage in the practice for which the license is issued.
- "Standard Certificate" means a credential issued to certify that an educator has the prescribed knowledge, skill, or education to practice in a particular area, teach a particular subject, or teach a category of students.

#### 3.0 Standard Certificate

In accordance with 14 Del.C. §1220(a), the Department shall issue a Standard Certificate as a Marketing Education Teacher to an applicant who holds a valid Delaware Initial, Continuing, or Advanced License; or Standard or Professional Status Certificate issued by the Department prior to August 31, 2003, and who meets the following requirements:

- 3.1 A bachelor's degree from an NCATE specialty organization recognized educator preparation program offered by a regionally accredited college or university with a major in marketing education; or
- 3.2 A bachelor's degree from a state approved educator preparation program offered by a regionally accredited college or university, with a major in marketing education, where the state approval body employed the appropriate NASDTEC standards or NCATE specialty organization standards; or

- 3.3 A bachelor's degree from a regionally accredited college or university with a major in marketing; and
- 3.3.1A minimum of twenty four (24) semester hours of pedagogy courses from a regionally accredited college or university to include at least three (3) credits in each of the following:
  - 3.3.1.1 Human Development;
  - 3.3.1.2 Methods of Teaching Marketing or Business Education;
  - 3.3.1.3 Identifying and Treating Exceptionalities;
  - 3.3.1.4 Effective Teaching Strategies; and
  - 3.3.1.5 Multicultural Education; or
- 3.4 A bachelor's degree in any field and completion of the semester hours indicated below from a regionally accredited college or university, taken either as part of a degree program or in addition to it, and completion of the course work set forth in 3.3.1:
  - 3.4.1A minimum of eighteen (18) semester hours in marketing, selected from the following areas:
    - 3.4.1.1 Visual Merchandising and Display;
    - 3.4.1.2 Advertising and Promotional Strategies;
    - 3.4.1.3 Economics
    - 3.4.1.4 Management;
    - 3.4.1.5 Retailing;
    - 3.4.1.6 Business Law;
    - 3.4.1.7 Fashion and Design;
    - 3.4.1.8 Salesmanship;
    - 3.4.1.9 Marketing;
    - 3.4.1.10E marketing and Website Design;
    - 3.4.1.11 Business Ethics;
    - 3.4.1.12Human Resource Management; or
    - 3.4.1.13Entrepreneurship.

# 8 DE Reg. 1611 (5/1/05)

Renumbered effective 6/1/07 - see Conversion Table

# 1.0 Content

- 1.1 This regulation shall apply to the issuance of a Standard Certificate, pursuant to 14 **Del.C.** §1220(a), for Marketing Education Teacher. This certification is required for grades 9 to 12, and in grades 6 to 8 in a Middle Level school.
- 1.2 Except as otherwise provided, the requirements set forth in 14 **DE Admin. Code** 1505 Standard Certificate, including any subsequent amendment or revision thereto, are incorporated herein by reference.

# 2.0 <u>Definitions</u>

2.1 The definitions set forth in 14\_**DE Admin. Code** 1505 Standard Certificate, including any subsequent amendment or revision thereto, are incorporated herein by reference.

# 3.0 Standard Certificate

- 3.1 In accordance with 14 Del.C. §1220(a), the Department shall issue a Standard Certificate as a Marketing Education Teacher to an educator who has met the following:
  - 3.1.1 Holds a valid Delaware Initial, Continuing, or Advanced License; or a Limited Standard, Standard or Professional Status Certificate issued by the Department prior to August 31, 2003; and,
  - 3.1.2 Has met the requirements as set forth in 14 **DE Admin. Code** 1505 Standard Certificate, including any subsequent amendment or revision thereto; and,
  - 3.1.3 Has satisfied the additional requirements in this regulation.

# 4.0 Additional Requirements

- 4.1 If an examination of content knowledge such as Praxis II is not applicable and available, in the area the Standard Certificate is requested, an educator must also meet the following:
  - 4.1.1 If the educator is applying for their second Standard Certificate pursuant to 14 **DE Admin. Code**1505 Standard Certificate 3.1.5, the satisfactory completion of fifteen (15) credits or their
    equivalent in professional development related to Marketing Education, selected by the applicant
    with the approval of the employing school district or charter school which is submitted to the
    Department.

8 DE Reg. 1611 (5/1/05)

11 DE Reg. 1653 (06/01/08) (Final)

Renumbered effective 6/1/07 - see Conversion Table